



DeLoach + Hofstra, PA
NAVIGATOR

When you need help, showing you and your family the way.

Injury Law + Litigation + Elder Law + Life Care Planning + Wills & Trusts + Probate + Real Estate



What a way to grow!



D. "REP" DELOACH III *Estate Planning and Board Certified Elder Law Attorney*

We are pleased to announce that our firm is acquiring the law practice of attorney Meni Kanner, who is retiring. Mr. Kanner has been practicing real estate, probate and estate planning at 5010 Park Boulevard North, Pinellas Park, since the 1970s. He attended Stetson Law School, graduating in 1970, and joined the law firm of Krassner & Thorpe. Over time, both attorneys Krassner and Thorpe retired and in 1985 Mr. Kanner became the sole attorney at the firm. Mr. Kanner enjoyed practicing law and assisting his clients, but he knew that retirement was something he wanted to enjoy. When William Mischler,

the former mayor of Pinellas Park, told him that it is better to stop and smell the roses from above ground, not underneath them, he started working on an exit plan.

Our law firm has been working with Mr. Kanner on mutual elder law, litigation and personal injury clients for the last few years. We have had a great working relationship with him and he wanted to send his clients to an honest, hard-working law firm. Mr. Kanner said "in my retirement, I am happy to find a law firm with integrity that shares my ethics and morals and that will also provide my clients with excellent legal services. And I am looking forward to every day being Sunday!"

Staying at the Pinellas Park office to assist Mr. Kanner's clients will be his long-time paralegal, Dawn Matter. Dawn has helped with Mr. Kanner's probate clients since joining his firm some 15 years ago. We welcome Dawn to our DeLoach & Hofstra, P.A. family, which now has a total of 19 employees and six attorneys.

Our firm has never acquired another practice like this, so it is very exciting to be able to better assist any clients who live in the Pinellas Park area.

We wish Mr. Kanner and his wife all of the best in his retirement and many years of good health and happiness... and many Sundays to come!

Rep DeLoach wishes Meni Kanner a happy and healthy retirement. Mr. Kanner has practiced real estate, probate and estate planning in Pinellas Park since the 1970s.



FAQs About Living Wills

Living wills provide a written statement of your end-of-life wishes. It is estimated that 50% of us will lose capacity at the end of our lives, so it is important that your family and care providers know your wishes. Here are some common questions concerning a living will:

Should we update our living will?
Maybe. Our law firm's living wills have

recently been updated and it may be a good idea to update yours, especially if it is more than five years old.

Is my living will from the hospital good?

Maybe. Some local hospitals use a living will that is very similar to our living wills, so your living will may be good. However, we would generally advise that any living will more than 5 years old be reviewed for accuracy purposes.

What is the most important thing to know about living wills?

Living wills have been shown to not be effective in helping people at end of life. There are a number of reasons for this.

First, people lose their living wills so family members and healthcare providers never know they exist. Second, people frequently have vague or incomplete living wills. Third, while living wills are important, it is also important to talk to your family members about your care wishes and about your own experiences with others at end of life. Having a good conversation with your family may even be more important than a written living will.

Please call me if you have questions about living wills. We also invite you to attend any of my estate planning seminars to learn more about advance directives including living wills (see Upcoming Events on tear-off tab).

In the COMMUNITY Happy Hour for a Cause

Attorney Rep DeLoach's estate planning and elder law team partnered with FirstLight HomeCare of Pinellas County for an event to benefit the Alzheimer's Association-Florida Gulf Coast Chapter at Barley Mow Brewing on September 21. Proceeds from select beverages were donated to this meaningful cause and several clients, friends, and staff came out in support. The mission of the Florida Gulf Coast Chapter is to eliminate Alzheimer's disease through the advancement of research; to provide and enhance care and support for all affected; and to reduce the risk of dementia through the promotion of brain health. FirstLight HomeCare provides seniors and the chronically ill with peace of mind by allowing them to remain independent and safe in the comfort of home. To keep informed of future D&H events, please like us on Facebook!



Ashleigh Fischella, Rep DeLoach, Gloria Centonze, Pattie Robinson of Seminole Title Company, and Tammy Tolsma.



Dennis DeLoach, Dr. Ed Lurie and Nevis Herrington

Where the Present Remembers the Past

On September 28, Founding Partner Dennis R. DeLoach Jr. gave an insightful presentation to the Seminole Historical Society, community leaders, and citizens on the background of the founding of the City of Seminole in 1970. Dennis was instrumental in the establishment of the City and served as its first co-attorney. He referenced some of the initial ordinances of the City from a copy of the first minutes provided by Mayor Leslie Waters. It was standing room only in the new museum, and there were many questions about the early days. Several longtime residents shared their personal memories. Fellow City founders Dr. Ed Lurie and Nevis Herrington also contributed stories about the roles they played and their historical perspectives. The Seminole Historical Society was founded to highlight historical artifacts, documents, articles and buildings in Seminole.

Case RESULTS



PAUL R. CAVONIS
Injury Law and Trial Attorney

\$140,000

confidential settlement during trial in a slip and fall at a grocery store

Attorney Joe Murphy and I were in the middle of a trial against the owner of a large chain of grocery stores. Our client was injured when she slipped and fell in water. Liability and damages were hotly contested by the attorneys representing the grocery store. We rested our case and it was time for the Defendant to present its defense. The Defendant's star medical expert took the stand and, predictably, gave testimony that seemed very damaging to our client. But then we cross examined the expert. Through a very vigorous and thorough cross-examination, we were able to show the jury that the expert was really just a "hired gun" who had little facts to support his opinions. The Defendant agreed to settle the case immediately after the cross-examination for \$140,000, an amount far exceeding the pre-suit offer.

\$1,000,000

confidential settlement in a motor vehicle-pedestrian accident against the owner of a truck who failed to maintain the truck in a safe condition

Our client's husband was walking home at night. It was raining, and he was hit by a truck as he approached his house. At first, it seemed that our client's husband was at fault, but we immediately hired a forensic engineer and examined the scene and the truck. Our investigation revealed that the truck had bald tires which prevented the driver from stopping in time before hitting our client. The insurance company for the at-fault truck owner paid its policy limits of \$1,000,000. This case highlights the importance of an immediate and thorough investigation.



★ STAFF Spotlight

Karen Snyder

Congratulations to Karen Snyder who recently celebrated her 19th anniversary with DeLoach & Hofstra, P.A.! A consummate professional with fellow staff and clients, Karen is a Florida Registered Paralegal and long-time assistant to firm partner Peter T. Hofstra. "Karen and I have worked together for almost 20 years," exclaimed Peter. "I could not ask for a better assistant. She is professional, loyal, and dedicated to our clients. I am most fortunate to work with her!" Please meet Karen Snyder:

What is your hometown?

I was born in Urbana, Ohio. My family relocated to Lutz, Florida when I was 5. Therefore, I feel I am a true Floridian.

Where is your favorite destination in the world?

Our home in Trenton, Florida located on 5 acres of planted pines. There is plenty of nature, fresh air and peacefulness. The Suwannee River is 1.5 miles from our home and we do quite a bit of freshwater fishing.



What is something people would be surprised to learn about you?

My husband purchased a zero-turn John Deere Mower for my birthday this year. I love cutting the grass. I think I enjoy it so much because it's meditative and nobody can talk to you. You are one with your thoughts. I'm also pretty good with a chainsaw too — it's a great workout.

What do you do to relax?

Knitting is very relaxing for me and it's

a productive hobby. Knitting allows me to make useful items for my kids and grandkids. I also enjoy baking. I like to experiment with different types of gluten-free, healthy ingredients to make a sweet, unhealthy recipe as healthy as possible without compromising the taste.

What values are important to you?

Treat others how you want to be treated. This statement combines many values.



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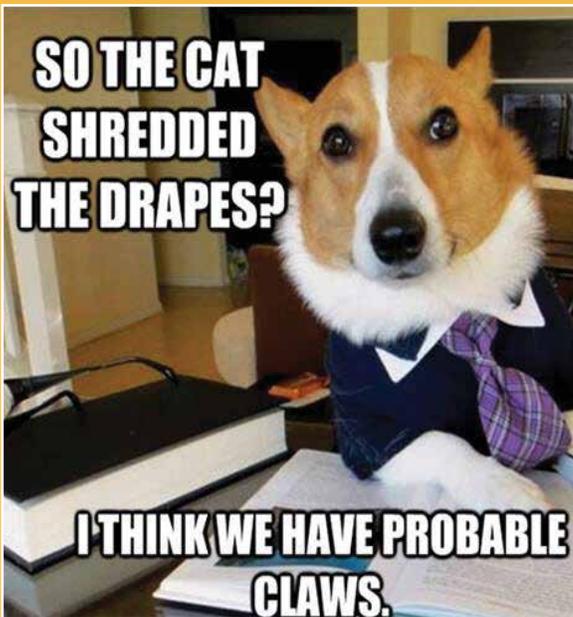
Special MESSAGE

When You Need Help

We are so excited to unveil our new website! You can now download free educational materials, register for free estate planning and Medicaid seminars, or reach us for help 24/7/365 through our live chat! Please watch attorneys Paul Cavis and Rep DeLoach in our welcome video and explore the new and improved site at deloachandhofstra.com.

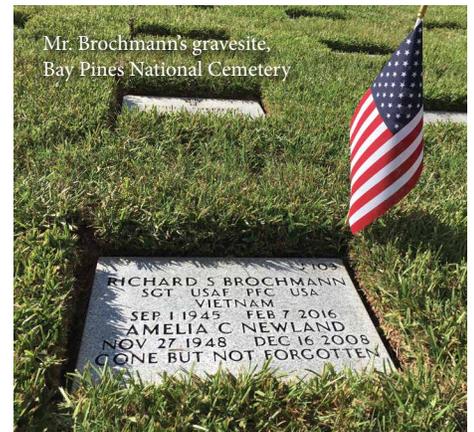
To update your address preferences or to be removed from our mailing list, please call Simone DeLoach at 727-397-5571 or email her at simone@dhstc.com.

PAWS for the LAWS



Firm Salutes All Veterans

Practicing law enables us to meet many extraordinary people, allowing us to touch the lives of others and help them fulfill their final wishes. We pay tribute to Mr. Richard Brochmann, who attorney Rep DeLoach was fortunate enough to meet, get to know, and serve as personal representative of his estate. Mr. Brochmann was a disabled Vietnam War veteran who died without family, leaving his estate to St. Anthony's Hospital in St. Petersburg. It was an honor working with Mr. Brochmann, knowing that we helped fulfill the final wishes of a man who gave his life for our great country. He has truly touched our hearts in places he will never know, and we salute him, and all of our veterans, for giving so much for our country.



Mr. Brochmann's gravesite, Bay Pines National Cemetery

Upcoming EVENTS

Our Favorite RECIPES

Estate Planning Essentials

TUESDAY, OCTOBER 25, 5:30 P.M.

- ▶ *Wills v. Trusts*
- ▶ *Advance Directives*
- ▶ *Powers of Attorney*

Caring for Aging Parents

TUESDAY, NOVEMBER 8, 5:30 P.M.

- ▶ *Medicaid & VA Benefits*
- ▶ *Care Concerns*
- ▶ *Choosing the Right Care Facility*

Multi-Generational Estate Planning

TUESDAY, DECEMBER 6, 5:30 P.M.

- ▶ *How to start the conversation*
- ▶ *Protecting assets from one generation to the next*
- ▶ *3 critical documents everyone needs*
- ▶ *How to pay for long-term care*

Family members of all ages are encouraged to attend.

All seminars presented by attorney Rep DeLoach in the DeLoach & Hofstra, P.A. Law Library unless otherwise noted. Seating is limited so please RSVP to Ashleigh Fisichella at 727-397-5571, ashleigh@dhstc.com or online at deloachandhofstra.com.



Pam's Pumpkin Roll

Pam Alexander has been a processor for our affiliate company Seminole Title Company for 19 years. She is also a compassionate animal lover and excellent pastry chef. The holidays at the office are not complete without Pam's famous pumpkin roll!

- ▶ 3 large eggs
- ▶ 1 cup granulated sugar
- ▶ ¾ cup canned pumpkin
- ▶ ¾ cup flour
- ▶ 1 tsp cinnamon
- ▶ ½ tsp baking soda
- ▶ ½ tsp pumpkin pie spice
- ▶ ½ tsp baking powder
- ▶ ¼ tsp salt

Preheat oven to 350 degrees. Lightly grease the bottom of a jelly roll pan or small sheet pan (approximately 15 ½ x 10 ½ x 1) just to hold the wax paper in place. Beat eggs and sugar for 5 minutes on high. Slowly stir in the rest of the ingredients. Pour batter into pan and bake for 15 minutes. Cake is done when it tests clean and springs back when touched. When done, turn out onto a tea towel sprinkled with powdered sugar. Remove wax paper, place a new piece of wax paper on cake and roll up, leave that way to cool completely. Once cool, unroll, fill cake with filling leaving about 1 inch plain on the edge you're rolling towards so the filling doesn't gush out when you re-roll it. Place on a serving tray and refrigerate. Sprinkle with powdered sugar just before serving.

Filling

- ▶ 4 oz of softened cream cheese
- ▶ 1 cup powdered sugar
- ▶ 1 cup Cool Whip
- ▶ 1 tsp vanilla

Mix softened cream cheese, sugar and vanilla well, then, fold in Cool Whip.